



الخبرات الدولية للإستشارات القانونية ذ.م.م

ISTISHARA

LEGAL CONSULTANCY



ABOUT US

Istishara Legal Consultancy works at the main edge of business. We put collaborative relationships and innovation at the heart of the way we work. Understanding exactly what our clients desire lies at the heart of our approach to law.

At Istishara, our first and foremost goal is to best serve our clients, add value and furnish our services in a professional manner to ensure that our clients' objectives are achieved and accomplished. United by a mutual vision, values and comprehension of what our clients truly need, our legal counselors give top quality legitimate guidance whether they are working locally or internationally.

This front line client drove approach has served us well. We've developed into one of the most professional legal consultancy offices. Reliably perceived by the main free lawful aides, we comprehend the necessities of organizations in all parts and will work indefatigably to ensure your business and great name are secured at all times.

Our services embody deep analysis of every explicit assignment, by taking the time to listen to our clients and understand their demands and objectives, we are able to offer them a legal consultancy firm perfectly tuned to create value to all those who engage us. We are legal leaders, trusted consultants and remarkable legal consultancy firm who focus on the needs of the clients and their objectives and work relentlessly to meet our clients' expectations and achieve their objectives.





OUR MISSION

To address the variety of legitimate difficulties organizations and people might experience in accomplishing their business and individual objectives. Our dedication has united nearby experience and global administration norms.

We are devoted to give the most abnormal amount of legitimate administrations to meet our clients' needs and guarantee an auspicious, straightforward and fruitful case process.

OUR VALUES

We deem our clients as our partners, our allies and our friends, therefore we care for our clients' interests as if they were our interests, we believe that we only succeed when our clients succeed and we only grow when our clients grow and that's the core of our values which we are proud of and which we commit to.

Not at all like other dark letter legal consultancy firms, have we esteemed down-to-earth experience as much as our lawful ability. That is the reason we enlist high-gauge individuals who have broad legitimate involvement in different industries. We esteem our firm's aggregate foundation which permits us to approach clients' issues from an assortment of edges.

WHY CHOOSE US

Our position as a professional, qualified and experienced legal consultancy firm is worked around three key brand recommendations:

Our Quality

We set the guidelines for others to take after. Throughout the years of our practice, we've furnished to our clients high quality services and deliverables which catered to our clients' needs and requirements. The high quality work is a trade mark of our firm which we shall always strive to sustain.

Development

Our reputation for advancement in our division is second to none. The trust and confidence of our client in our firm have put advancement on the motivation of Management Team and Partners.

Connections

Istishara Legal Consultancy is comprised of genuine individuals concentrated on opening our clients' worldwide desire. Our capacity to fabricate profound, longstanding connections is one of our genuine qualities and goes to the very heart of our way of life.



Mohammed AlBaw

Founder and Managing Partner - UAE



Mohammed is the Managing Partner of Istishara Legal Consultancy. He has extensive real estate, construction, merger & acquisition, corporate and commercial experience particularly in respect of joint ventures and corporate governance. In addition to advising national and multinational corporations, Mohammed works closely with regional groups in relation to corporate strategy and transactions structuring and advises clients on all aspects of M&A, private equity and general corporate and commercial work.

Mohammed holds a Bachelor's degree in law from the University of Jordan and was qualified as a lawyer in 2003 from the Jordanian Bar Association. Previous experience includes General Counsel of Bloom Holding PJSC from 2010 to 2015; General Counsel Alternative Capital Invest GMPH from 2007 to 2010; Senior Legal Counsel of Daman Investments PJSC from 2005-2007, and Head of Corporate & Commercial at KSHI Law Firm.

Mohammed is known for his excellent communication skills, strong analytical skills and strong negotiations and conversational skills. Mohammed has played a major role in many of the UAE's innovative and challenging transactions and is noted in directories as a market leader.



Eyad AlBaw

Founder and Managing Partner - Jordan



Eyad Albaw, the founder of the firm in Jordan, possesses a Bachelor's Degree in Law from Hasan II University, Morocco, which he obtained in 1992. In 1995, he became a registered member of the Jordanian Bar Association. With a legal practice spanning over three decades, Eyad specializes in litigation and oversees the work of the legal team in Jordan. He has extensive experience representing clients in various courts within the country, and he excels in drafting case pleadings and memorandums, as well as providing strategic advice to corporations and businesses.

Being recognized as a mentor in the field of legal representation, Eyad is highly skilled in negotiation and assists clients in reaching settlements, agreements, and contracts. He ensures that thorough research and investigations are conducted by the team whenever the firm takes on a client's lawsuit. This approach allows for the acquisition of valuable evidence and witness statements, leading to the establishment of strong arguments that benefit the firm's clients.

As a team leader, Eyad inspires and guides junior law professionals with effective communication and supervisory skills. He aids them in developing caseloads that enable efficient handling of complex and intricate cases.



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Rafef Ali AlSleman

Legal Consultant - UAE



Rafef is a lawyer and legal consultant who is registered with the Bar Association, Damascus Countryside Branch in Syria. Holding a Bachelor's degree in law from Al-Baath University, she has undergone certification by the UAE's legal studies department. In 2014, she obtained certification in ICDL (International Computer Driving License) and completed a Course Etiquette Public Relations program in 2020.

Since 2017, Rafef has gained extensive experience working in various courts, including criminal, civil, military, and personal status courts. She is recognized as a Certified International Arbitrator at the Damascus Regional Center for International Arbitration. From May 2020 to September 2021, she specialized in criminal cases at the Terrorism Court in Syria.

Previously, Rafef served as a Business Development Advisor at Daar Al Mihania Accounting and Legal Consultants L.L.C in Abu Dhabi from November 2021 to March 2022. Currently, she holds the position of Legal Consultant at Istishara Legal Consultancy since March 2022. Her focus lies in the establishment of companies, encompassing tasks such as drafting commercial contracts, both in Arabic and English, as well as creating articles of incorporation and ensuring compliance with corporate governance under the UAE Companies Law.

Rafef is well-known for her diplomatic communication skills with clients and litigants. She has a strong aptitude for resolving disputes by employing settlement solutions that satisfy all parties involved, supported by meticulous legal research. Additionally, she has handled cases at the Supreme Administrative Court - Council of State.



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Mohamed Ali

Legal Consultant - UAE



Mohamed, an experienced legal consultant, has amassed over 20 years of expertise in the legal profession, demonstrating his adeptness in handling cases. His responsibilities encompass preparing, drafting, and reviewing diverse contracts while offering accurate, timely, and effective legal advice to his clients, ensuring their legal rights and obligations are duly emphasized.

In 2002, Mohamed earned his bachelor's degree in Law from Beirut Arab University - Alexandria Branch. Furthering his legal knowledge, he successfully completed the Legal Lab courses at the American Legal Centre in 2005. In 2014, he achieved certification in International Arbitration from the Arbitration Center of Ain Shams University in collaboration with the International Arbitration Authority, specializing in investment disputes and contract drafting. He actively participated in the legal conference on human rights held in Beirut in 2008, which was sponsored by the Lebanese Authority for Civil Rights. Additionally, in 2022, he successfully completed the qualification program for lawyers focusing on various sports disputes from the Abu Dhabi Sports Arbitration Center (CAS).

Since 2010, Mohamed has served as a partner at a reputable law firm based in Egypt, maintaining his position to date. Throughout his legal career, he has gained extensive experience working in distinguished offices in Egypt and has been appointed as a dedicated legal advisor to multiple contracting companies, production factories, and esteemed media personalities.



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Sara Nemra

Legal Consultant - UAE



Sara is a legal consultant who has vast experience in drafting pleadings, memorandums, and providing legal advice to clients in various sectors. Sara is knowledgeable in reviewing and drafting various kind of contracts and agreements.

Sara holds a Master's degree in Private Law from Birzeit University, Palestine in 2021. She earned her Bachelor's Degree in Law from Al Najah National University in Palestine in 2018. Subsequently, she was admitted to the Palestinian Bar Association in 2020. Sara had been practicing law since 2018 and she represented clients before courts in Palestine for Civil, Criminal and Executive cases.

Sara has a strong analytical skills, excellent communication and negotiations skills which allows her to perform at her best. She analyzes the cases and conduct research to provide an accurate and effective legal advice to the firm's clients and assist them on their legal rights and obligations which is within the parameters of the existing laws.



Pedelin Paronda

Personal Assistant of the Managing Partners



Pedelin serves as the personal assistant to the Managing Partners, assuming responsibility for all aspects of their daily schedules. This includes managing meetings, scheduling appointments, organizing correspondence, handling email communication, and efficiently completing both professional and personal errands.

Jann Paul Alfonso

Legal Assistant



Jann works as a legal assistant. He provides administrative support to the Managing Partner and to the Legal Consultants to enhance office effectiveness and management of daily workflow. He assists in typing and filing of basic legal documents and correspondence in a timely manner and with confidentiality.



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Fahed Al-Adwan

Senior Legal Counsel - Jordan



Fahed Al-Adwan is a senior legal counsel who holds a Bachelor's Degree in Law from Al-Israa University, Amman/Jordan in 2010. Fahed has a wide expertise in the field of law and legal advisory which includes drafting of all kind of agreements and contracts, legal representation before all courts in Jordan, developing detailed and effective litigation strategies for each case. Furthermore, Fahed uses his legal knowledge from court's verdicts and applicable laws to enhance client's positions for all the lawsuits which he handles, be it written or verbal application. He has expertise in the field of real estate such as managing proper and smooth sale and purchase transactions of properties and transfer of title ownership from one party to another in accordance with the applicable laws and legal requirements.

Fahed has a strong personality and communication skills that allows him to express and show his ability in the field of law. The long years of experience allows him to be more equipped and knowledgeable in dealing with the clients.



Yumna Al-Zubi

Legal Counsel - Jordan



Yumna Ibrahim is a legal counsel who holds a Bachelor's Degree in Law from Al Al-Bayt University, Amman/Jordan in 2018. Yumna has expertise in drafting pleadings, petitions, defenses and objections memos. She also drafts all type of contracts and agreements. Yumna also provide legal consultations to the firm's clients and assist them in setting up businesses in Jordan and work with them on their corporate governance and compliance.

Yumna liaise with the firm's clients and assist them in preparing and drafting of wills, undertakings, declarations and assist in the negotiation of any agreements, contracts and settlements without compromising the interests of the clients.



O U R S E R V I C E S

COPORATE GOVERNANCE & COMPLIANCE

CORPORATE SET UP & FORMATION

COMMERCIAL ADVISORY

RESTRUCTURING

TRANSACTION MANAGEMENT & STRUCTURING

REAL ESTATE & CONSTRUCTION

**LITIGATION MANAGEMENT, ARBITRATION &
DISPUTE RESOLUTION**

EMPLOYMENT & BENEFITS

M&A

BANKING & FINANCE

INTELLECTUAL PROPERTY

FAMILY BUSINESS



CORPORATE GOVERNANCE & COMPLIANCE

We give general organisation and consistence counsel to our corporate clients on the lawful issues which most routinely effect upon their organisations.

Over the greater part of our workplaces we offer our clients some assistance with navigating the labyrinth of enactment and best practice codes important to corporate administration and corporate obligation.

Our meeting room rehearse covers addresses all components of corporate law, from counsel on board techniques to issues emerging in takeover circumstances, and in addition, investigating corporate arrangements, sets of principles, & help with shareholder engagement.

Our specialists prompt on residential and worldwide corporate issues including corporate law, obligation and dangers for board chiefs and senior officials. Meeting present and developing administration necessities and administrative desires can be a huge test for firms in numerous commercial ventures. Istishara Legal Consultancy works with clients to guarantee they are in full consistence with administration and administrative necessities.



CORPORATE SET UP & FORMATION

Throughout the years, our expert business counsels have been giving an exhaustive scope of administrations to people and corporate, holding fast to the most astounding worldwide quality models and in full consistence with the current guidelines and regulations to join your business and get you set up in Dubai, Abu Dhabi, UAE or GCC. Our firm provides the following services with regards to Corporate Set up and Formation:-

- Company Registration - Professional, Commercial and Trade.
- Business Incorporation - Limited Liability Company Formation, Joint Ventures, Branch Offices, Representative Offices, Sole Establishment, Public Joint Stock Companies, Private Shareholding Company.
- Business Set up in UAE Free Zones.
- Business Legal Structures, Documentation and Agreements.
- Company Name Selection.
- Business Intellectual Property Protection.
- Employee Recruitment and Procedures.



COMMERCIAL ADVISORY

How organisations manage their capital today will define their competitive position tomorrow. Istishara Legal Consultancy help to create social and economic value for our clients by helping them make more informed decisions about strategically managing capital and transactions. We advise on strategies to raise, invest, optimize and preserve capital. Our teams bring together transaction professionals across functional areas, sectors and geographies to evaluate your Capital Agenda. Our goal is to help you achieve your best capital performance, deliver value to your stakeholders and meet your strategic corporate objectives.

How can we help?

Complementing our advisory work, our skilled legal consultants are experts in the negotiation, drafting and execution of contracts and agreements, with an uncompromising level of scrutiny and technical skill. Our Commercial team offers a tailored approach to reviewing and drafting documents including:

- Sale & Purchase Agreement for movable and immovable assets.
- Sale and Transfer of shares in any type of company.
- Memorandum & Articles of Association.
- Memorandum of Understanding.
- Long Term Lease Agreements.
- Concession Agreements.
- Partnership Agreements.
- Shareholder Agreements.
- Settlement Agreements.
- Escrow Agreements.
- Licensing Agreements.
- Exclusive Distribution Agreements.
- Franchise Agreements.
- Brokerage Agreements.
- Management Agreements.
- Contractor Agreement.
- Developer Agreements.



COMMERCIAL ADVISORY

The restructuring experts at Istishara Legal Consultancy provide comprehensive financial and operational restructuring services and advice to underperforming and financially stressed businesses, their lenders, shareholders and other stakeholders. Our vast expertise of complex multi-stakeholder and multi-jurisdictional restructurings across many industries allows us to quickly ascertain the key issues and to react immediately on behalf of our clients to implement viable and sustainable restructuring solutions.



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TRANSACTION MANAGEMENT AND STRUCTURING

Istishara Legal Consultancy offer comprehensive and practical advice in connection with transaction structuring and management. Our experienced professionals provide direct, hands-on, pragmatic support throughout the transaction process, from the initial structuring through implementation and post transaction integration / rationalization.

Istishara Legal Consultancy advised on and led work outs and restructuring of companies with assets and operations across a wide range of industries across the UAE.

Our transaction management and restructuring services include advising on:

- Strategies Advisory.
- Negotiating with creditors and other relevant parties.
- Reviewing and advising on the terms and conditions in the sale and purchase agreements.
- Managing the due diligence process.
- Post structuring integration planning.

REAL ESTATE AND CONSTRUCTION

Our legal advisors can execute the most complex arrangements and have been working in the UAE for various years and have vast amount of real estate and construction experience. We conduct due diligence reviews of all aspects of real estate deals such as title, leases, entitlements, environment and other contractual and legal obligations that affect cash flow and valuation.

We have broad renting background, working with landowners and occupants to structure renting systems and standard structure documentation. Our forward thinking and practical approach means that we handle the property “life-cycle” from the initial acquisition, development, leasing, joint venture and financing through to the final disposal.

We additionally advise on all viewpoints regarding real estate laws and regulations. We are knowledgeable about managing the standard types of agreements and in drafting revisions proper to client prerequisites in the UAE. Furthermore, we have involvement in drafting non-standard, venture particular contracts.



LITIGATION MANAGEMENT, ARBITRATION AND DISPUTE RESOLUTION

Our clients depend on our ability and expertise in managing their litigation from top to bottom; we assume full ownership of our clients' litigation by managing, supervising and monitoring the work conducted by the litigators who represent our clients before the relevant courts. We follow up, liaise and coordinate with the litigators and discuss with them the strategies and approaches of all litigation which our clients refer to us.

We have a wide range of connections with associate law firms in the UAE and abroad and we have specialized ability and capacity to guide our clients pertaining their litigation of all types in the respective jurisdiction including Commercial, Employment, Banking, Insurance, Construction, IP, and Criminal Cases.



EMPLOYMENT AND BENEFITS

Our experienced consultants advise our clients on the full spectrum of employment issues and advise our corporate clients on their employment offers, employment contracts, exit declarations, termination and separation letters and internal policies and regulations. We have been heavily involved in the most sensitive and complex reorganization and restructuring processes.

We use innovative tools to assist clients to meet their needs and challenges on HR-related matters. With a client-centric approach we cover not only standalone advisory and corporate transactional support but also provide clients with a more bespoke approach which includes provide training, regular legal bulletins and broad range of value added services.



M & A

Istishara Legal Consultancy's M&A experts have the knowledge and experience to exhort corporate clients through every phase of the merger and securing process.

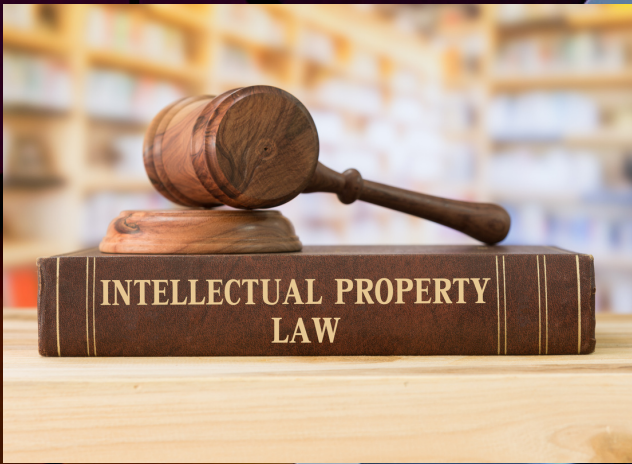
Our experts help clients characterize an M&A methodology that mirror the changing scene of businesses, clients, and contenders. Clients depend on us to distinguish potential open doors and focuses for development that adjust to their corporate technique. Our work is consistently educated by the most recent M&A examinations and experiences which guarantee that our clients have admittance to data and decisions about how the best acquirers succeed.



BANKING & FINANCE

Istishara Legal Consultancy prestigious for advising on Banking and Finance sector. we operate significant transactional-based practices and serve some of the largest companies in the UAE. We operate at the cutting edge of structured financial work, structuring and implementing innovative and complex transactions and structured products, securitization and derivatives.





INTELLECTUAL PROPERTY

Make confident decisions with expert IP services support at every stage of the IP lifecycle. IP is becoming more global and complex, putting increasing demands on your time and resources. That's why the decision makers rely on us for strategic patent and trademark support. Our blend of expertise, resources and technology helps ease your workflow, map out strategies with confidence and act decisively in times of change.

Our trademark filing team manages trademark filing and the associated work. Our team has extensive experience on copyright recording addressing the practicalities of registration against enforcement.

FAMILY BUSINESS

Our Family Business Practice is committed to building and designing the legitimate structures and tying understandings important to protect family controlled organizations and resources from outside dangers and inward family dialog talks about.

Istishara Legal Consultancy is devoted to guarantee an unmistakable pathway to the future stewardship of family resources and has neighborhood and provincial ability at building those legitimate structures for resources and business property. complex transactions and structured products, securitization and derivatives.



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We are at your service if you require any
legal assistance.

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